# **SALARY SURVEY** 2011 / 2012

Results of client poll and vacancies available within 25 mile radius of Aylesbury

April 2011-April 2012





## COMMERCIAL

PA/Office Manager Secretary Administration Reception Customer Services Call Centre/Telesales Sales/Marketing Accounts (AAT TB Level) Accounts (PQ CIMA/ACCA) Credit Control HR/Personnel (CIPD) Graduate

£21,500 to £23,500 £18,700 to £20,700 £17,000 to £19,000 £15,500 to £16,500 £16,000 to £18,000 £17,100 to £19,100 £20,000 to £22,000 £18,100 to £20,100 £37,000 to £39,000 £17,500 to £19,500 £20,500 to £22,500 £17,700 to £19,700





## INDUSTRIAL

Production/Warehouse Manager Production Supervisor Team Leader Skilled Production (Engineers/Welders/Fitters) Semi Skilled Production Staff Unskilled Production Staff Warehouse/Forklift Manual Workers/Labourers Cleaners Drivers Technical (Electronics) £25,687 to £27,687 £22,722 to £24,722 £18,000 to £20,000

£19,250 to £21,250 £15,500 to £17,500 £13,500 to £15,500 £15,500 to £17,500 £13,000 to £15,000 £13,000 to £15,000 £16,000 to £18,000 £20,000 to £22,000



### BENEFITS

#### Pension

36% of companies run a Stakeholder scheme

54% of companies run a Contributory scheme

9% of companies run a non Contributory scheme

#### Medical/Health Insurance

Many employers offer a scheme to employees where the employee, and sometimes their family, can benefit from private medical care if the circumstances warrant it. However, small employers do not generally offer this type of scheme and individuals may have to make their own arrangements.

Of those surveyed 64% offer this scheme, however half of these were for senior staff only

#### Life Assurance

Most reasonably sized companies provide cover, some as much as four times the annual salary - the maximum amount the Inland Revenue will allow a scheme to pay out without any charge to tax.

Over half of the companies surveyed offered this

#### **Company Car**

Company cars have lost the appeal that they once had due to changes in tax regulation, to be replaced by car allowances, unless there is specific requirement for a car as part of their role. A car, car allowance or equivalent salary tends to be offered at management level.

#### **Annual Leave**

40% of those surveyed offered 20 days annual leave + statutory Bank Holidays

50% offered 25 days holiday, some entitlements coming in depending on length of service + statutory Bank Holidays 10% offered 22-24 days holiday + statutory Bank Holidays



